



# Hudson case study

*From great people to great performance<sup>SM</sup>*

## Building a Global IS Services Centre in Prague

### THE COMPANY

With annual revenues of nearly £17 billion our client is the global market leader of the international logistics industry, specialising in providing innovative and customised solutions from a single source.

A reorganisation placed all worldwide express and logistics together so that the business could provide express, logistics and freight solutions under one brand. This international network thus linked more than 220 countries and territories worldwide, with over 160,000 employees dedicated to providing fast and reliable services that exceed customers' expectations.

### THE BRIEF

To support this re-organisation, our client chose to establish a global IS Services Centre in Prague. The role of the new IS Services Centre was to manage and support the European IT infrastructure from a single location.

The original target for the first year was to create c.500 permanent jobs, but within 6 months of commencement the project increased to over 700, to be followed by a further 500 positions.

Positions varied enormously, from senior managers to technical specialists across a wide range of technologies, including:

- UNIX, Linux, Windows/NT
- AS/400
- Project Methodologies
- Sun & Storage Management
- BEA Web Logic Server
- CISCO Products

- Informix, Oracle, IDMS, Data Warehousing
- EDI / E-Commerce
- J2EE, JAVA
- Veritas, HP Openview Operations
- COBOL
- WAN / LAN IP Networks
- SAP
- SIEBEL
- Logistics systems

### THE SOLUTION

Hudson was an existing preferred supplier of permanent and contract staff to the business with a track record of success. For this project, whilst most candidates were Czech citizens, we attracted candidates from all over Europe, Scandinavia, Asia and America through our global office network.

We put together a team of dedicated recruiters (both native English and Czech speakers) to ensure our client had all the resources they needed.

### THE RESULT

As one of four partners selected to work on this project in Prague, our responsive and quality delivery of candidates made us their number one supplier. Within 12 months over 600 people had been recruited.